## Damage Issues in the Jury Charge

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### **Topics**

- Casteel
- Tax Liability Instruction CPRC § 18.091
- Direct v Consequential Damages
- Equitable Remedies
- Breach of Warranty and Limitations of Liability
- Punitive Damages Against a Corporation
- Ethics and the Jury Charge

- What is the Casteel Rule?
  - Broad Form Submission Remains (Rule 277)
    - Single submission for multiple theories is OK
    - Error is submitting <u>invalid</u> theories
  - Presumed Harm
    - Comingle valid and invalid theories of liability
    - Addresses CoA opinions finding harmless error if some evidence supported a valid theory
  - Key: CoA cannot determine whether jury verdict based on a valid theory

- Damages
  - Harris County v. Smith, 96 S.W.3d 230 (Tex. 2003).
  - Broad form remains standard
  - Presumed harm if broad form contains invalid element of damage
  - Defendant objected
- "Physical pain and mental anguish"
  - Separate elements of damage
  - PJC combines
  - Not error, but risky

- Proportionate Responsibility
  - Romero v KPH Consol., Inc., 166 S.W.3d 212 (Tex. 2005).
  - Submitted invalid liability theory
  - Broad form proportionate responsibility
  - Presumed harm
  - Reversible unless "reasonably certain that the jury was not significantly influenced by issues erroneously submitted to it".

- Practical Points
  - When in doubt, segregate
  - Damages physical pain different from mental anguish
  - Segregation is not always enough choose wisely

Evidentiary Rule – subsection (a)

Evidence to prove income-related damages must be presented in the form of a net loss after reduction for income tax payments . . . pursuant to any federal income tax law.

- Evidentiary Rule relevance to charge?
  - No evidence objection at charge conference
  - Implicates Casteel
  - No cases on point
- Non-Personal Injury Cases
  - Employment discrimination ("Lost earnings")
  - Damage element lost wages

- Evidentiary Rule Personal Injury
  - Rule refers to tax liability of the "loss"
  - Income-related loss not taxable "pursuant to federal income tax law."
  - If the tax is \$0, net income-related loss is the same as the gross income-related loss

Subsection (b) Mandatory Instruction

If a claimant seeks income-related loss:

[T]he court shall instruct the jury as to whether any recovery for compensatory damages sought by the claimant is subject to federal or state income taxes.

- Subsection (b) Mandatory Instruction
  - Defendants don't like the instruction Fear jury compensation
  - Potentially beneficial to defendant in personal injury case
  - Not true in non-personal injury cases

## Direct v. Consequential Damages What's the difference?

#### **Direct Damages**

- Naturally and necessarily flow from wrongful act.
- Presumptively foreseen
- Examples
  - Benefit of the bargain
  - Mitigation damages
  - Reliance damages
  - Lost contractual profits

#### **Consequential Damages**

- Natural, probable, and foreseeable consequence
- Not necessarily flow from act
- Key is foreseeability
- Examples
  - Lost profits from other contracts
  - Some reliance and mitigation damages
  - Loss of Credit/Financing

### Direct v. Consequential Damages

#### Why does it matter?

- Foreseeability
- <u>Direct damages</u> only ask what amount "resulted from" the wrongful act
- Consequential damages— ask what amount was "natural, probable, and foreseeable consequence" of the act
- <u>Practical</u> when in doubt, include the foreseeability requirement

### **Equitable Remedies**

- Whether recoverable is for the court
- What is recoverable is for the jury
- Example Breach of Fiduciary Duty
  - Fee Forfeiture
  - Profit Disgorgement
  - Contractual Consideration
  - Constructive Trust (Property)
- Court must find whether breach warrants equitable remedy

## Breach of Warranty and Limitation of Remedies

- "Repair and replace" limitation on remedy
- Remedy "fails its essential purpose" UCC sec.
  2.719(b) (sale) and sec. 2A.503(b) (lease)
- "A limitation of remedies fails of its essential purpose when a warrantor fails to correct the defect within a reasonable time or after multiple attempts."

Orthoflex, Inc. v. ThermoTek, Inc., 2013 WL 4045206 (N.D. Tex. 2013) (Fitzwater, J.)

Damages permitted under the statute.

## Breach of Warranty and Limitation of Remedies

How to submit "failure of essential purpose"?

- Question 1: Breach of warranty
- Conditional Question 2: Do you find that the remedy provided in the agreement failed of its essential purpose?
- Conditional Question 3:
  - Yes Damages under UCC
  - No Damages under contract

What's wrong with this question?

Do you find by clear and convincing evidence that the harm cause to Plaintiff resulted from the gross negligence of *Defendant, Inc.*?

- Punitive damages must be "attributable" to the corporation.
- Respondeat superior is not enough
- Exception corporate policy

#### **Attributable to the Corporation**

- Defendant Inc. authorized the doing and the manner of the act;
- Employee was unfit and Defendant Inc. was reckless in employing him;
- Employee was employed as a <u>vice-principal</u> and was acting in the scope of employment; or
- Defendant Inc. or a vice-principal of Defendant Inc. <u>ratified</u> or approved the act.

#### Vice Principal

- The term "vice-principal" means:
  - A corporate officer;
  - A person who has authority to employ, direct, and discharge an employee;
  - A person engaged in the performance of nondelegable or absolute duties; or
  - A person to whom the entity has confided the management of the whole or a department or division of the business.

### **Ratification**

Ratification - Defendant Inc. retains the benefits of the transaction involving the unauthorized conduct after it acquired full knowledge of the unauthorized conduct.

**Typical Question** 

Do you find by clear and convincing evidence that the harm caused to Plaintiff resulted from the gross negligence <u>attributable to Defendant</u>, *Inc.*?

- Instruction for attribution
- Definition of vice principal
- Definition of ratification

Long (often heated) battle+ The advocate's drive to winOverreaching in the Charge

- Communicating with the client
  - Communication Disciplinary Rule 1.03
    - Know what is going on
    - Participate intelligently
  - Clients deserve accurate advice
    - Disciplinary Rule 1.01
    - Not the time for advocacy
  - Mistake oversell the charge
    - Know what is recoverable
    - Manage client expectations

 Disclosing Contrary Authority – A lawyer shall not:

[F]ail to disclose to the tribunal authority in the <u>controlling jurisdiction</u> known to the lawyer to be directly adverse to the position of the client and not disclose by opposing counsel.

Disciplinary Rule 3.03(a)(4)

#### Binding Authority v. Controlling Jurisdiction

- Application of foreign law?
- Application of federal law?
  - Fifth Circuit authority not "binding authority."
    Penrod Drilling Corp. v. Williams, 868 S.W2d 294, 296 (Tex. 1993).
  - Southern District of Texas is "controlling jurisdiction."
    Ambulatory Infusion Therapy Specialist, Inc. v. North Am. Adm'r, Inc., 262 S.W.2d 107, 115 n.7 (Tex. App.—Houston [1st Dist.] 2008, no pet.).

### Adverse Authority From Different CoA District

- See Ambulatory Infusion Therapy Specialist, Inc.
- Docket Equalization
  - There is only one sovereign, and only one law for the State
  - "Controlling jurisdiction" = Texas, not appellate district
- Absent binding authority, disclose.

### Client's Best Interest

- Advocacy is good Overreaching is bad
  - Errors = New Trials (e.g. Casteel)
  - Palatable Charge > New Trial
- Clients deserve
  - Ability to participate intelligently
  - Defensible judgment
- Courts deserve candor

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